

# ADIDAS AG CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE FOURTH QUARTER AND FULL YEAR 2020 (IFRS, CONTINUING OPERATIONS)

## adidas AG Condensed Consolidated Income Statement (IFRS, continuing operations)<sup>1</sup>

€ in millions	Quarter ending December 31, 2020
Net sales	5,142
Cost of sales	2,615
<b>Gross profit</b>	<b>2,526</b>
(% of net sales)	49.1%
Royalty and commission income	18
Other operating income	13
Other operating expenses	2,331
(% of net sales)	45.3%
Marketing and point-of-sale expenses	662
(% of net sales)	12.9%
Operating overhead expenses <sup>2</sup>	1,670
(% of net sales)	32.5%
<b>Operating profit</b>	<b>225</b>
(% of net sales)	4.4%
Financial income	11
Financial expenses	76
<b>Income before taxes</b>	<b>160</b>
(% of net sales)	3.1%
Income taxes	17
(% of income before taxes)	10.5%
<b>Net income from continuing operations</b>	<b>143</b>
(% of net sales)	2.8%
Gain from discontinued operations, net of tax	14
<b>Net income</b>	<b>157</b>
(% of net sales)	3.1%
<b>Net income attributable to shareholders</b>	<b>151</b>
(% of net sales)	2.9%
<b>Net income attributable to non-controlling interests</b>	<b>6</b>
<b>Basic earnings per share from continuing operations (in €)</b>	<b>0.70</b>
<b>Diluted earnings per share from continuing operations (in €)</b>	<b>0.70</b>
<b>Basic earnings per share from continuing and discontinued operations (in €)</b>	<b>0.77</b>
<b>Diluted earnings per share from continuing and discontinued operations (in €)</b>	<b>0.77</b>

<sup>1</sup> Unaudited Condensed Consolidated Income Statement for Q4 2020, continuing operations.

<sup>2</sup> Aggregated distribution and selling expenses, general and administration expenses, sundry expenses and impairment losses (net) on accounts receivable and contract assets. Rounding differences may arise.

adidas AG Condensed Consolidated Income Statement (IFRS, continuing operations)<sup>1</sup>

€ in millions	Year ending December 31, 2020
Net sales	18,435
Cost of sales	9,213
<b>Gross profit</b>	<b>9,222</b>
(% of net sales)	50.0%
Royalty and commission income	61
Other operating income	42
Other operating expenses	8,580
(% of net sales)	46.5%
Marketing and point-of-sale expenses	2,373
(% of net sales)	12.9%
Operating overhead expenses <sup>2</sup>	6,207
(% of net sales)	33.7%
<b>Operating profit</b>	<b>746</b>
(% of net sales)	4.0%
Financial income	29
Financial expenses	196
<b>Income before taxes</b>	<b>578</b>
(% of net sales)	3.1%
Income taxes	117
(% of income before taxes)	20.2%
<b>Net income from continuing operations</b>	<b>461</b>
(% of net sales)	2.5%
Loss from discontinued operations, net of tax	(19)
<b>Net income</b>	<b>443</b>
(% of net sales)	2.4%
<b>Net income attributable to shareholders</b>	<b>432</b>
(% of net sales)	2.3%
<b>Net income attributable to non-controlling interests</b>	<b>11</b>
<b>Basic earnings per share from continuing operations (in €)</b>	<b>2.31</b>
<b>Diluted earnings per share from continuing operations (in €)</b>	<b>2.31</b>
<b>Basic earnings per share from continuing and discontinued operations (in €)</b>	<b>2.21</b>
<b>Diluted earnings per share from continuing and discontinued operations (in €)</b>	<b>2.21</b>

<sup>1</sup> Unaudited Condensed Consolidated Income Statement for FY 2020, continuing operations.

<sup>2</sup> Aggregated distribution and selling expenses, general and administration expenses, sundry expenses and impairment losses (net) on accounts receivable and contract assets. Rounding differences may arise.